



# NH&RA

## NMTCs and Neighborhood Redevelopment

July 21, 2010

Presented By:  
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NATIONAL  
**new markets**  
FUND, LLC

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 STRATEGIC  
 DEVELOPMENT  
 SOLUTIONS



**ECONOMIC  
INNOVATION  
INTERNATIONAL, INC.**

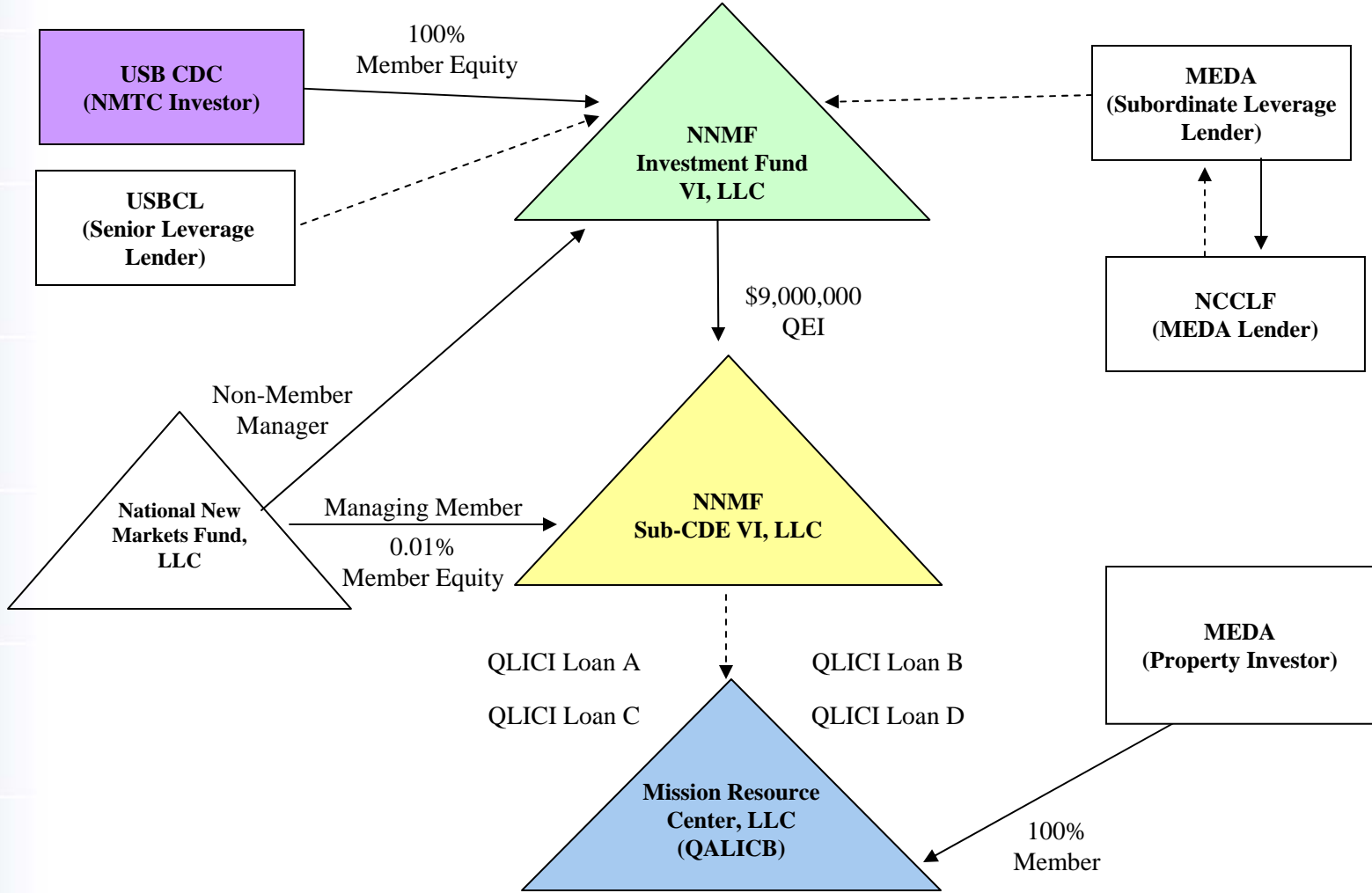
# PLAZA ADELANTE



DATE OF CLOSING:	DECEMBER 2008
TOTAL NMTCS (NNMF NMTCS):	\$ 9 M (\$ 9 M)
SF MAYOR'S OFFICE OF COMMUNITY INVESTMENT (MOCI) GRANT:	\$723K
OWNER EQUITY:	\$852K
<b>TOTAL COST:</b>	<b>\$ 9.6 M</b>

- Sponsor: Mission Economic Development Agency
- Mission District in San Francisco, CA
- Mixed-Use, Office (21,000 total square feet)
- Historical Rehab to House 10 Not-for-profits
- Tenants Renting to Own
- Services: Financial, Legal, Health and Supportive (eg. Childcare)
- 8.1% Unemployment Rate, 53% AMI

# PLAZA ADELANTE FUND FLOW





# PLAZA ADELANTE

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## Challenges

- Subordinating to City of San Francisco the ability to determine default if poverty impacts were not met
- Cash flows in a down economy

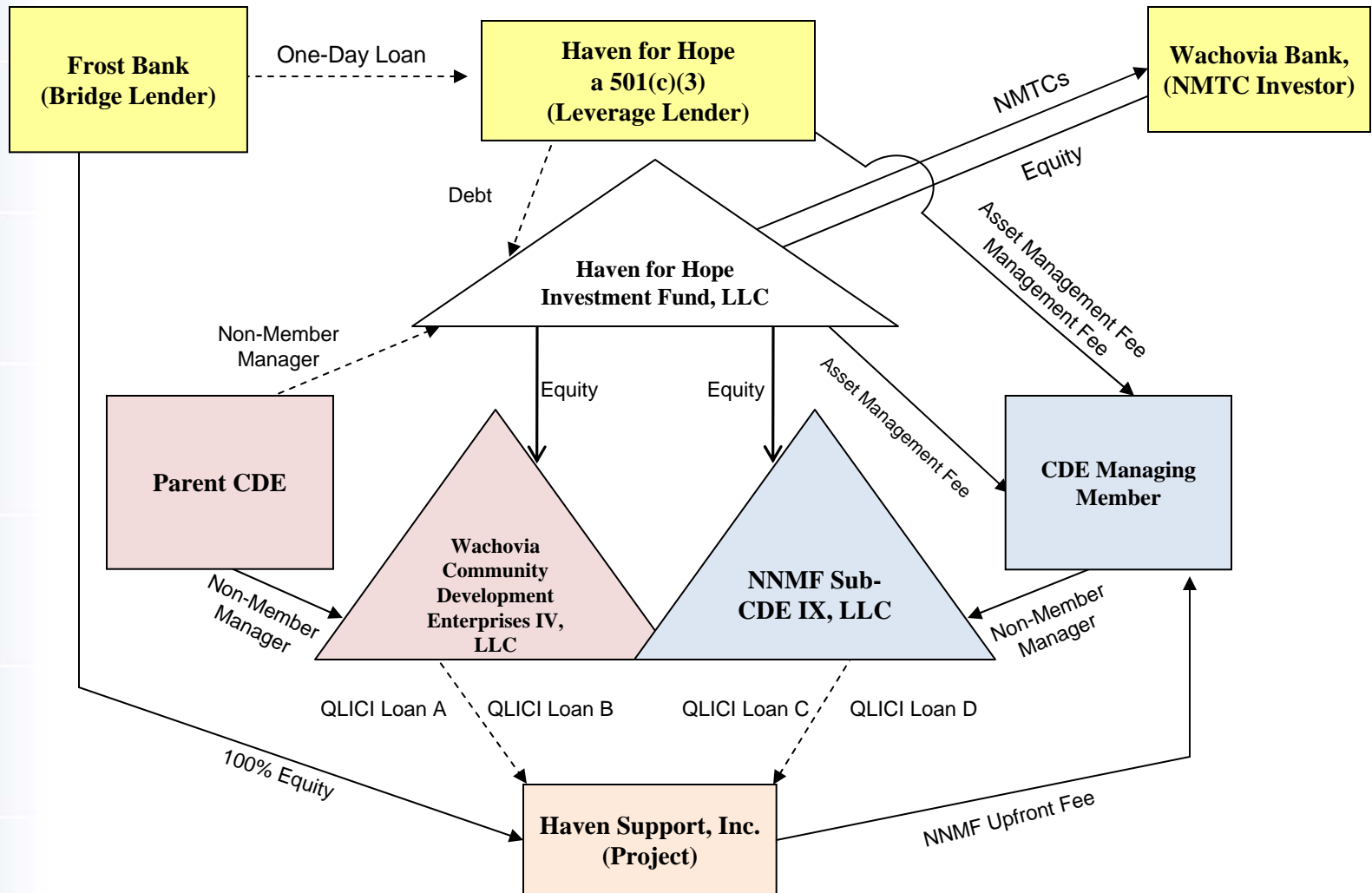
# HAVEN FOR HOPE



DATE OF CLOSING:	DEC 2009
TOTAL NMTCS: (NNMF NMTCS)	\$38.5 M (\$15 M)
CITY OF SAN ANTONIO capital support, including land:	\$23 M
FROST BANK LINE OF CREDIT:	\$20 M
COUNTY OF BEXAR:	\$11 M
STATE OF TEXAS:	\$ 8.9 M
PRIVATE DONATIONS:	\$31.25 M
OWNER EQUITY:	\$600 K
<b>TOTAL COST:</b>	<b>\$104 M</b>

- Sponsor: 501(c)3 non-profit Haven for Hope.
- Mission: to provide training, skills and assistance for homeless to become self-sufficient.
- Two years researching best practices to become a national model
- Revitalizes a San Antonio, TX neighborhood
- 70+ Partner agencies - 145 functional services
- Reducing energy consumption: Energy Star® Roofs, double pane/low E glass, natural lighting, and high-efficiency air cooling and heating technology

# HAVEN FOR HOPE FUND FLOW





# HAVEN FOR HOPE

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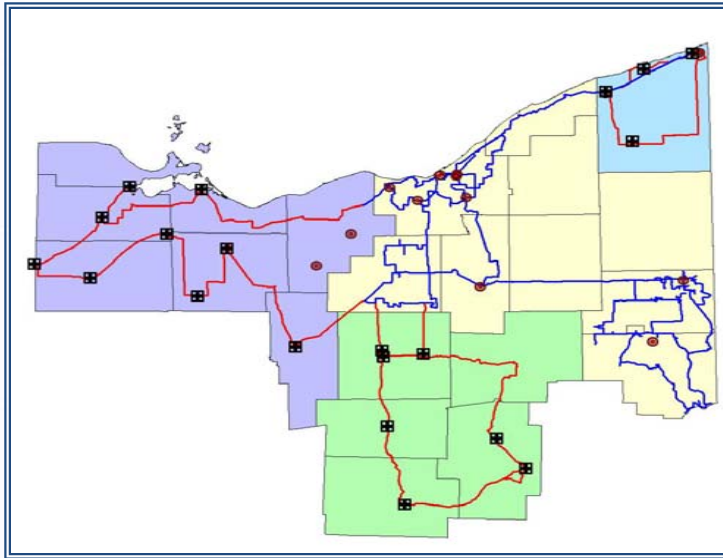
## Challenges

- Pre-closing: QALICB developing a model program
- Close: Straightforward

## Opportunities

- New National Model for communities seeking new approaches to homelessness

# NEXT GENERATION HEALTHCARE

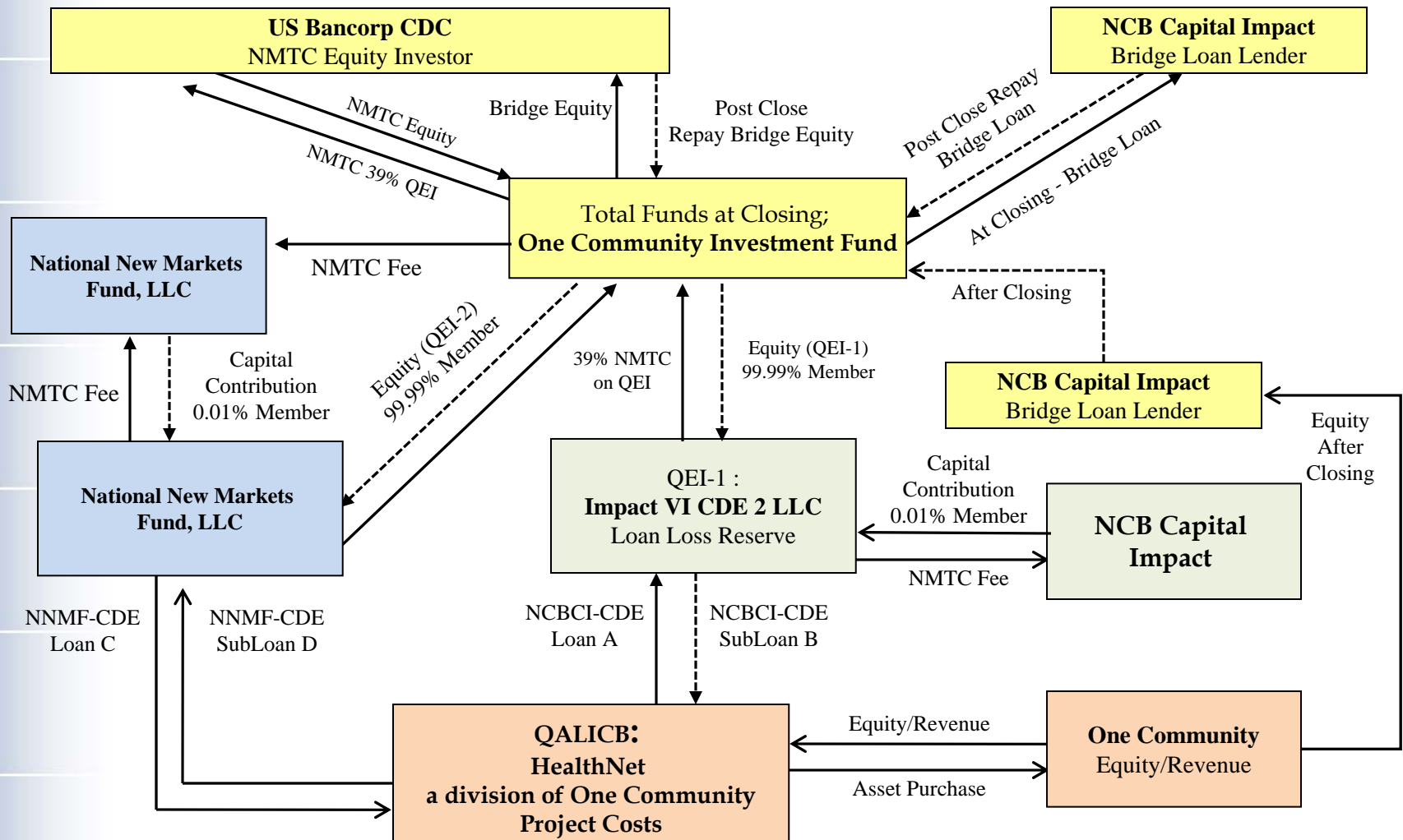


DATE OF CLOSING:	SEPTEMBER 2008
TOTAL NMTCS: (NNMF NMTCS)	\$15 M (\$ 7 M)
FCC RURAL HEALTH CARE PILOT PROGRAM:	\$11.3 M
NCB CAPITAL IMPACT:	\$ 8 M
<b>TOTAL COST:</b>	<b>\$15.3 M</b>

- Sponsor: OneCommunity an award winning 501(c)3 nonprofit
- Provides ultra high speed (100 Mbps – 100 Gbps) broadband fiber optic connectivity for: health care, government, education and civic institutions.
- 22 counties in Medically Underserved Areas (MUA) of NE Ohio.
- Delivers telemedicine and remote diagnostic services, and enhance access to health and medical imaging records.
- Enables provisioning of telemedicine services to over 7 million citizens in NE Ohio



# NEXT GENERATION FUND FLOW





# NEXT GENERATION

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## Challenges

- Measuring Impacts
- Tangible Property Requirement
  - Geocode and Site Visits

## Opportunities

- National Model for Healthcare delivery to isolated Low Income Communities; cost-effective and high quality
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# Contact Information

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