

RETIREMENT HOUSING FOUNDATION

Preserving Financing Rehabilitating



RHF PORTFOLIO

• Objective

- Accomplish Significant Rehabilitation
 \$25,000 to \$40,000 per unit
- Generate Developer Fees
 Maximum allowable Up to \$2,500,000

• Annual Cashflow

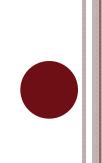
- Seller Notes Need to be careful that the Seller Notes will qualify as unrelated party debt if investor limited partner needs the Seller Note for minimum gain.
- Cashflow fees Partnership Management Fee, Incentive Management Fee and Distributions

RHF PORTFOLIO RECAPITALIZATIONS



• Syndicated HUD 236 Properties

- Negotiate the exit of the current investor limited partner
- New Financing
 - Tax-exempt Bonds with Low Income Housing Tax Credits
 - Seller Financing
 - HUD
 - Approve HUD 236 Decoupling
 - Approve a 20 Year HAP Contract



PILGRIM TOWER NORTH - 254 UNITS

• Recapitalization Details

- Rehabilitation \$23,400 per unit
- Developer Fee \$2,100,000
- Seller Proceeds \$5,400,000
 - $\circ~$ Restricted by a Trust Agreement with HUD
- Seller Note \$4,000,000
 - Payable from annual limited distribution



MACARTHUR PARK TOWERS - 183 U

- Recapitalization Details
 - Rehabilitation \$49,300 per unit
 - Developer Fee \$2,225,000
 - Seller Note \$10,300,000
 - Payable from annual limited distribution



HARBOR TOWER - 180 UNITS

- Recapitalization Details
 - Rehabilitation \$47,300 per unit
 - Developer Fee \$2,250,000
 - Seller Note \$11,043,000
 - Payable from annual limited distribution



ANGELUS PLAZA - 1,093 UNITS

- Recapitalization Details
 - Rehabilitation \$39,900 per unit
 - Developer Fee \$2,350,000 Per Phase I & II
 - Seller Proceeds \$52,000,000
 - Restricted by a Trust Agreement with CRA
 - Seller Note \$55,175,000 Phase I \$20,100,000 – Phase II
 - Payable from annual limited distribution





PRESERVATION - ACQUISITIONS

- New England Portfolio
 - Rehabilitation \$5,000 to \$15,000 unit
 - HUD 20 Year Mark-to Market HAP Contract
- Syndicated Preservations
 - Symphony East
 - Symphony West
 - Stearns
 - Mason Place
 - Seabury
- Non-syndicated Preservations
 - King James
 - Binnall House
 - Pine Crest
 - Hamilton Wade
 - Douglas House

RHF PORTFOLIO – FUTURE RECAPITALIZATIONS

• HUD 202s

- Syndication California
 - Continue Property Tax Exemption
 - Investor interest
 - Large Unit Counts
 - Located in CRA need areas
- Non-syndication Indiana, Illinois, Nebraska and Wisconsin
 - Loss of Property Tax Exemption
 - Limited Investor Interest
 - Small Unit Counts
 - Limited CRA need





FUTURE PRESERVATION

• Riverside Village

- The budget based HAP rents under the ELIHPA Plan of Action are within market allowing the property to be sold at a market rent valuation.
- HUD
 - ${\circ}\ \mbox{Need}$ to resolve the Plan of Action
 - Approval the HUD 236 Decoupling
 - $\circ~$ Approval of a 20 Year HAP Contract

• Shepherd Park

- The HAP contracts are set to expire in 2011 allowing HUD to issue 20 year extensions without any waiver.
- HUD
 - Approval of the Mark-to Market Rents
 - Approval of a 20 Year HAP Contract



FUTURE RE-SYNDICATION

• Rio Vista Village

- The property is currently in year 13 of the 15 year compliance period.
- The elimination of the bonding requirement by a withdrawing partner has provided for an earlier opportunity to have the investor limited parter withdraw.
- Negotiating the withdrawal of the investor limited at the end of 2010.
 - Reasons for the investor limited partner to withdraw now.
 - All of the LIHTCs have been delivered.
 - Limited partner is only receiving loses.
 - The capital account continuing to go negative and create a larger exit tax.