

# **Mixed Finance Developments**

National Housing & Rehabilitation Association Meeting

Washington, D.C. May 22, 2010







# **IHA's Unique Structure**

- Ownership of land + housing
- Housing development
- Property management
- Supportive service delivery
- Operating subsidy
- Section 8 vouchers





# Mixed Finance Experience

Concord – Eagle Creek 1995 – 2001

Red Maple Grove 2003 – 2010

The Georgetown 2007 – 2009

Welcome Home 1 2008 – 2011

Welcome Home 2 2009 – 2012

• 16 Park 2009 – 2012





## Welcome Home 1 2008 - 2011

#### \$ 24 M mixed financing:

**HUD Capital Funds** 

Formula stimulus funds

Competitive stimulus funds

LIHTC equity

Energy Performance Contracting

- 4 public housing family communities
- > 538 units renovated
- > \$35K per unit construction cost
- investment in resident services





## Welcome Home 1

**Detailed Development Sources** 

#### <u>Permanent</u>

| HUD Capital Funds | \$ 5.1M |
|-------------------|---------|
|-------------------|---------|

(includes formula stimulus funds)

| LIHTC equity (67 cents) | \$ 20.3M |
|-------------------------|----------|
|-------------------------|----------|

Tax credit exchange \$ 2M

Energy performance loan \$ 2.2M

Seller financing \$ 9.5M

#### **Construction Only**

Competitive stimulus \$ 3.3M

Tax Credit Assistance Program \$ 12M

























## Welcome Home 2 2009 - 2012

#### \$ 6 M leverage anticipated:

**HUD Capital Funds** 

Competitive stimulus funds

LIHTC equity

Energy Performance Contracting

- 2 public housing family communities
- 317 units renovated
- > \$35K per unit construction cost
- > 884 residents
- investment in resident services





#### **16 Park** 2009 - 2012

## \$ 32 M mixed financing:

Competitive stimulus funds

LIHTC equity

Local Housing Trust Fund grants

LISC pre-development loan

- demolition
- new construction
- contemporary design
- mixed income
- 65 project-based Section 8 units
- renovation of former IPS #27
- \$157K per unit construction cost





## 16 Park

#### **Detailed Development Sources**

Competitive stimulus funds \$ 4.2M

LIHTC equity (62.5 cents) \$ 21M

Tax credit exchange \$ 7.8M

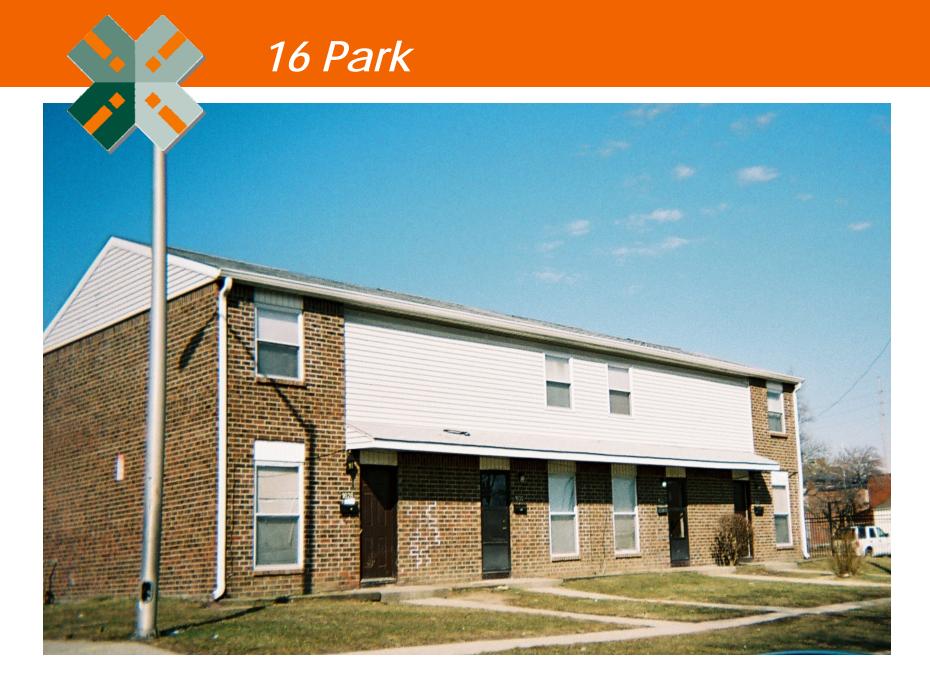
Construction/Equity bridge loan \$ 17M

Local Housing Trust Fund grants \$ 411K

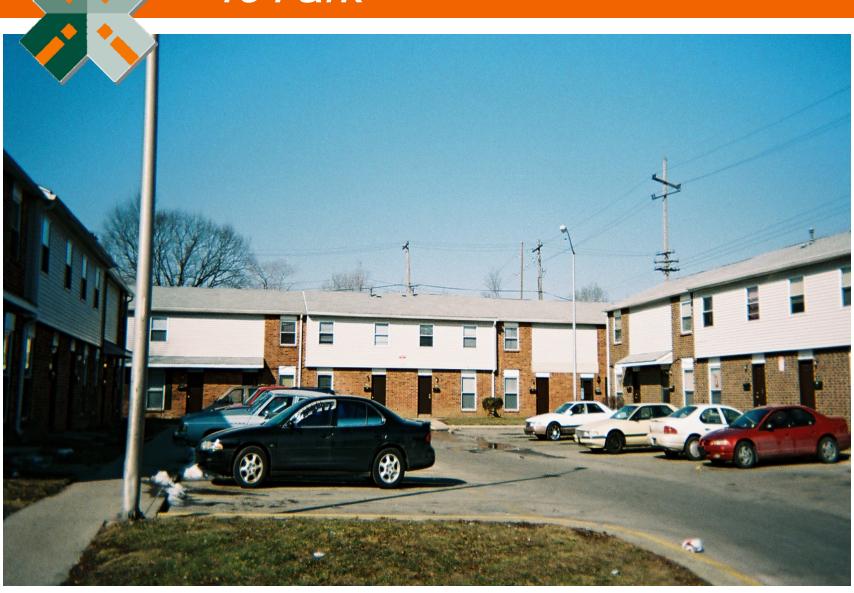
LISC pre-development loan \$ 50K

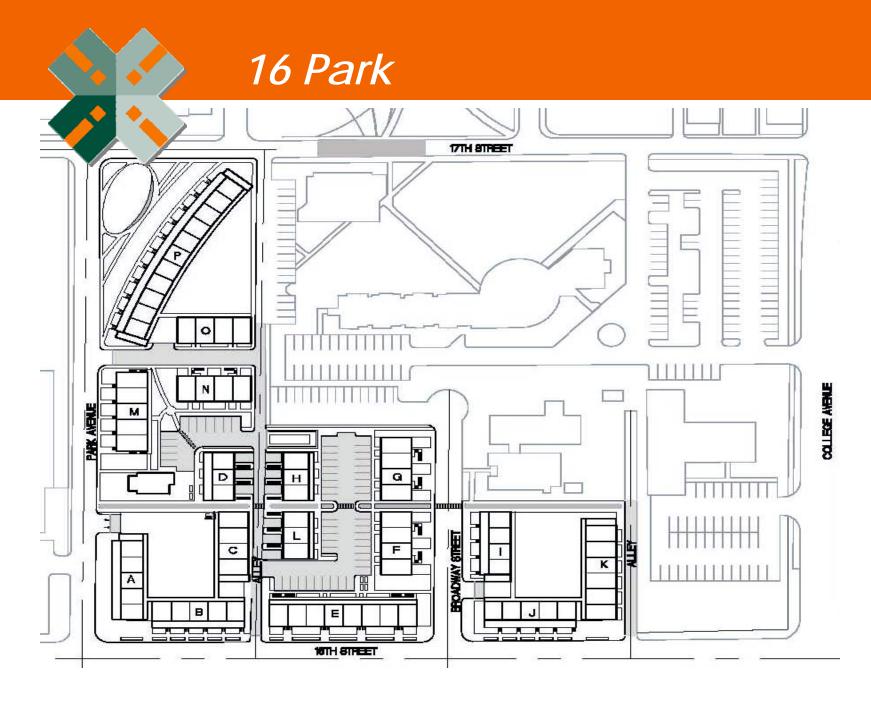














# 16 Park





# 16 Park





## 16 Park







# Construction Sources and Uses Welcome Home I

#### Sources

| First Mortgage                               | \$  | -          |
|--|-----|------------|
| Seller Financing                             | \$  | 8,003,000  |
| IHA Capital Funds                            | \$  | 6,650,000  |
| TCAP Loan                                    | \$1 | 12,000,000 |
| 1602 TCE Funds                               | \$  | 2,000,000  |
| GP Capital Contribution                      | \$  | 200        |
| Energy Performance Loan                      | \$  | 2,223,261  |
| CREA SLP, LLC                                | \$  | 400        |
| Federal LIHTC Equity- Paid thru Construction | \$  | 8,397,590  |
| Federal LIHTC Equity- Repayment of TCAP Loan | \$  | -          |
| Deferred Fees                                | \$  | -          |
|  |     |            |

#### TOTAL SOURCES \$ 39,274,450

#### Uses

| Land Acquisition Costs Construction Costs, Contingencies, and | \$ 9,503,000<br>\$ 22,156,150 |
|---|-------------------------------|
| Architectural/Survey/Eng.                                     | ¢ 424.200                     |
| Capitalized Interest, Taxes and Legal, Permanent Financing    | \$ 421,300                    |
| Bridge Loan Interest  | \$ 300,000                    |
| Reserves  | \$ 3,153,000                  |
| Developer Fees/Costs  | \$ 3,741,000                  |
| TOTAL USES  | \$ 39,274,450                 |





# Permanent Sources and Uses Welcome Home I

#### Sources

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|--|------------------|
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| TCAP Loan                                    | \$<br>-          |
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## Twin Hills Before/After







## Twin Hills Before/After









## Twin Hills Before/After





development corp.