

Gill Group

- ▶ Due Diligence and Financial Consulting
 - Appraisals
 - Market Studies
 - Rent Comparability Studies
 - Capital Needs Assessments
 - Phase I Environmental Assessments
 - LIHTC, RAD and Financial Consulting
- ▶ Credentials
 - MAI Designated and General Certified Appraisers
 - Certified Market Analysts
 - LEED AP, AIA Architects
 - LEED AP, PE Engineers

Rental Analysis

- ▶ Major component of both appraisals and market studies
- ▶ Immediate feedback
 - Preliminary studies
- ▶ Creative solutions
- ▶ Maximizing rent
 - Minimizing cost to increase rents
 - Possibilities with new construction vs. rehab
- ▶ Annual rental study vs. basic RCS for HUD
- ▶ Rural Markets
- ▶ Specialized tenant profile