

# **Asset Management Conference**

June 3-4, 2019 Minneapolis, MN







#### Elevate Energy – Smarter Energy use for All



We help people do more with less energy.



We design and implement programs that reduce costs and protect people and the environment.



We ensure the economic and social benefits of clean and efficient energy use reach those who need them most.

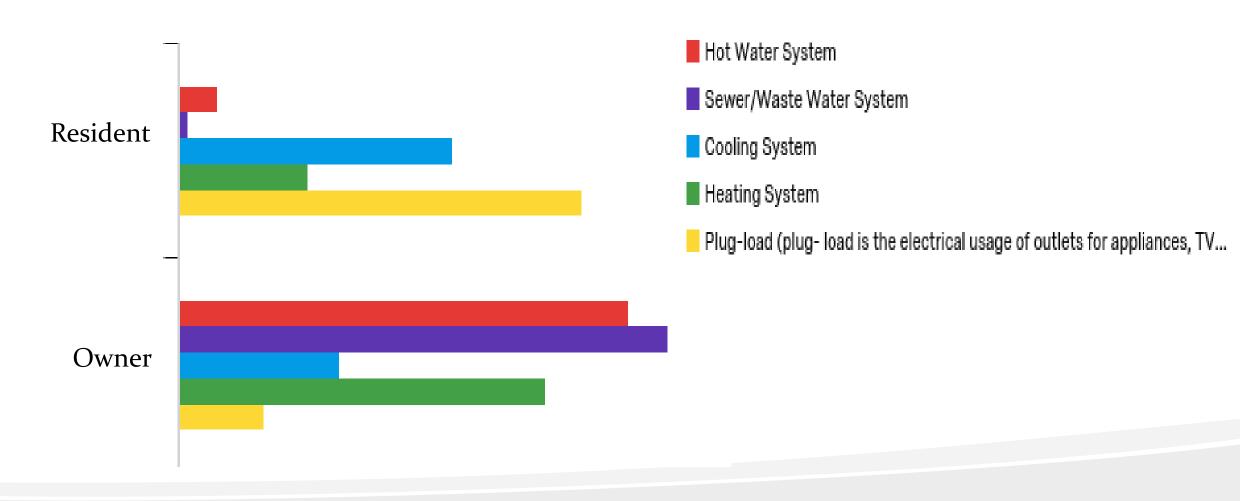


### Survey Demographics

- Total number of units 17,400
- 80% of respondents use their own maintenance staff
- 70% of respondents represent general use housing
- 62% receive one or more types of public, local, state, or federal affordable housings

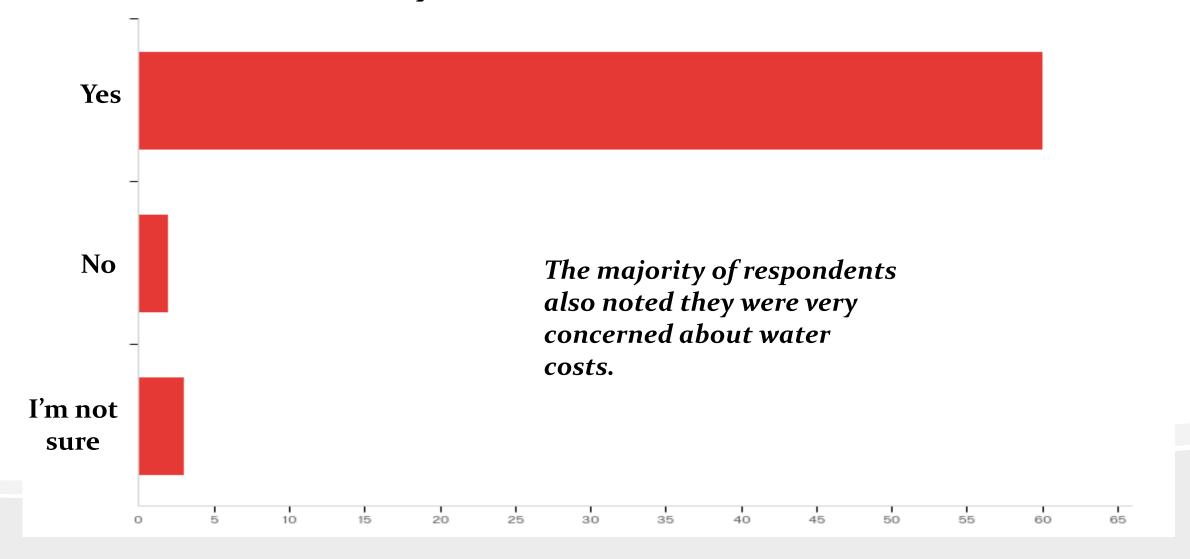


# Who pays?

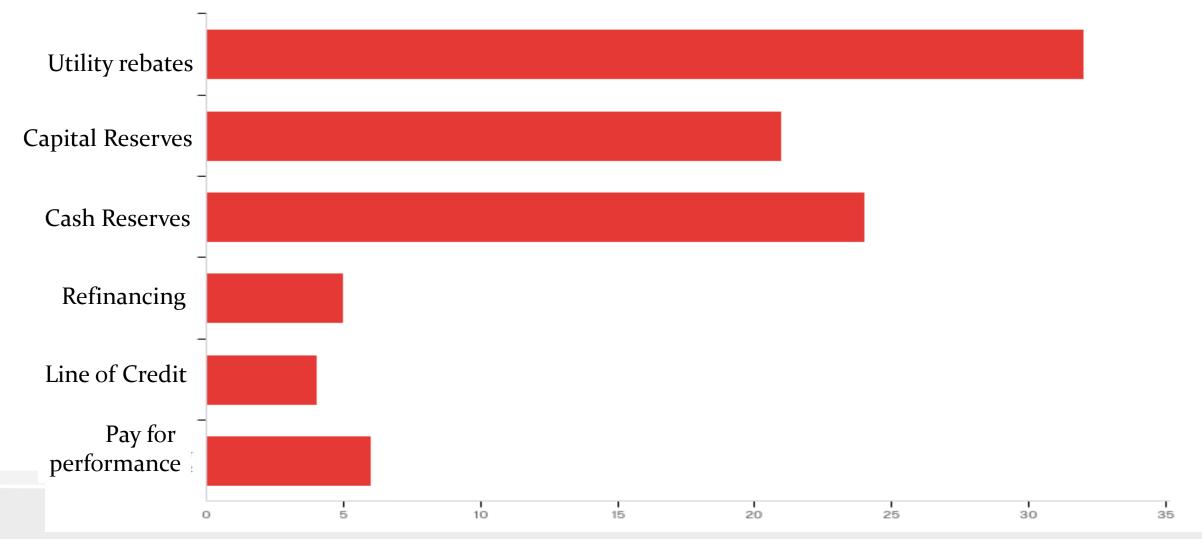




Percentage of respondents that noticed an increase in water costs in the last year.

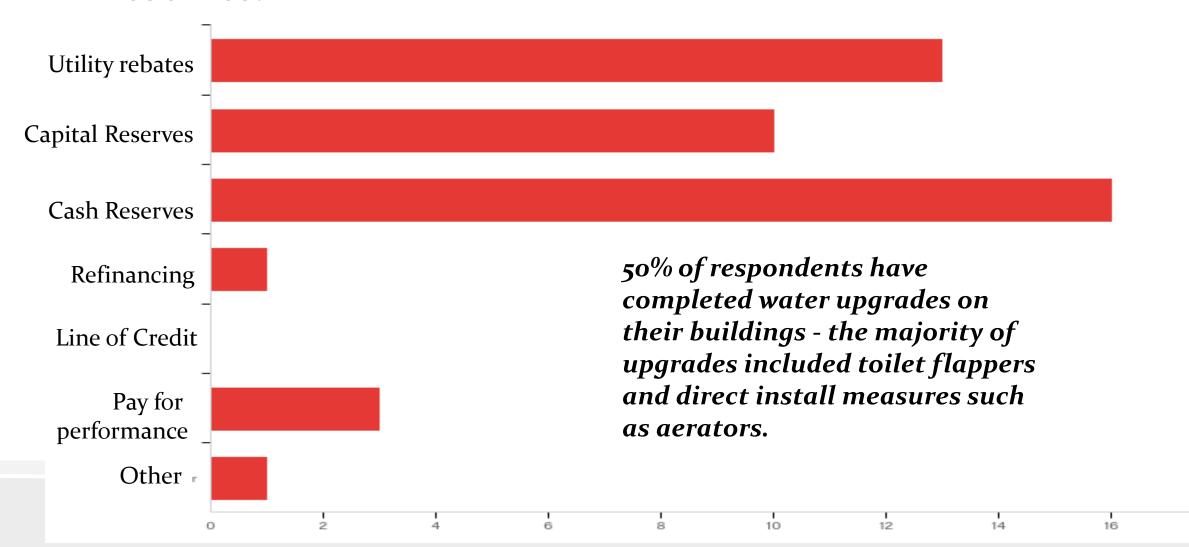


70% or respondents completed energy retrofits on their properties - the majority used rebates and cash reserves to pay for the upgrades



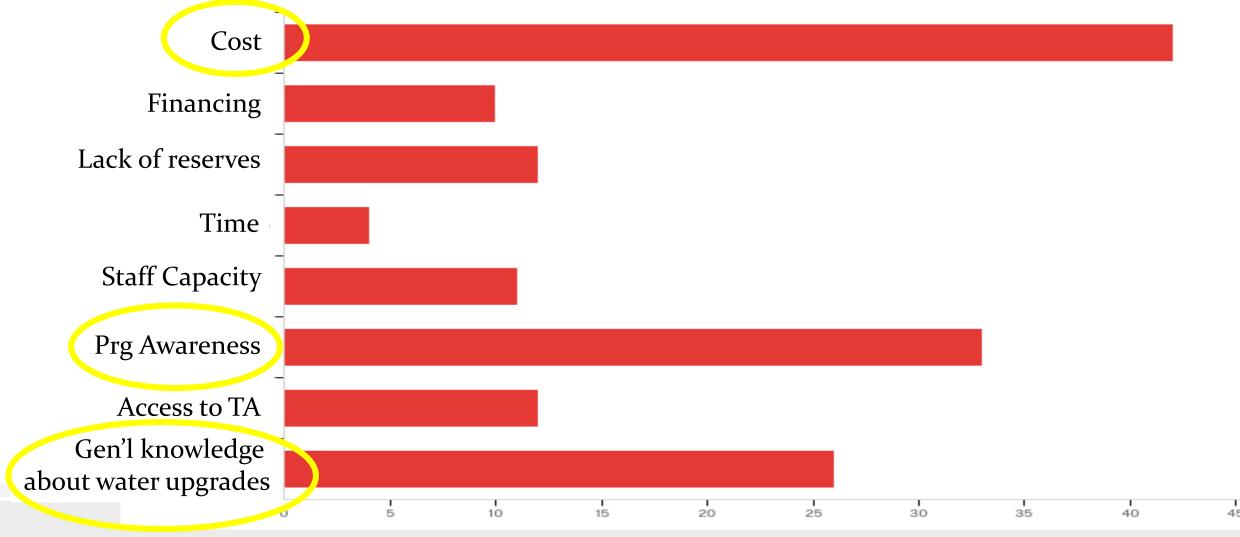


Of the 50% of respondents that completed water upgrades, the majority paid for them with utility rebates and cash reserves.





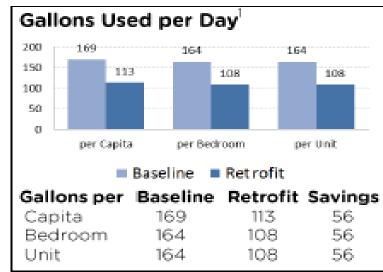
The top obstacles to implementing water efficiency improvements include:

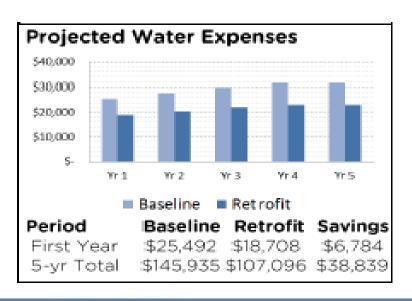




# Case Study – 57 unit building, Chicago, IL







Recommendations	Percent of Facility Retrofit	Total Estimated Cost	Annual Utility Savings	Annual Expense Savings	Upgrade Lifetime	Payback Period	SIR
Replace Faucet Aerators Bathroom, 1.5 gpf	100%	\$570	92,856	\$708	10 years	10 months	12.41
Repair Toilets Gravity fed, 1.28 gpf	39%	\$1,430	293,349	\$2,235	5 years	8 months	7.82
Replace Toilets Gravity fed, 1.28 gpf	60%	\$12,495	440,151	\$3,354	10 years	45 months	2.68
Totals	<u> </u>	\$14,495	826,356	\$6,297	121	28 months	2



#### Summary

 Benchmarking and maintaining a record of water usage is important to maintaining savings and identifying possible leaks

 Payback for water upgrades are generally quick but operation and maintenance is key to maintaining savings

Equipment selection is critical to success



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ELEVATE ENERGY

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