

# conifer®

REAL ESTATE DEVELOPMENT, CONSTRUCTION & MANAGEMENT

# NATIONAL HOUSING & REHABILITATION ASSOCIATION

## ASSET MANAGEMENT CONFERENCE

JUNE 3-4 | MINNEAPOLIS, MN

## ● GLOBAL CONSIDERATIONS

- » Conifer's Approach ("Planning for Year 15 in Year 1")
- » The Investor Relationship
- » The Co-GP Relationship

## ● NEGOTIATING YEAR 15 TERMS

## ● CONSENTS AND CONTROL

## ● SYNCING THE INVESTOR EXIT

- » Option Window / First Mortgage Prepayment Provisions
- » Loan Document Transfer Restrictions
- » Loan Document Transfer Fee Provisions