Daily Pricing and You: How AI is hindering good market data



- Website rents should ALWAYS be reconfirmed.
- Are there premiums or utilities included in website rent?
- Is the website rent a lookand-lease or "marketing ploy?"

| Adjustment | WEBS | ITE & BIG DATA | ONLY | IN-PERSON DISCUSSION | | |
|--------------------------------|--|----------------|-------|--|-------------|-------|
| 1. Unit Type | D. Comparable Property No. 3 (address) | | | D. Comparable Property No. 3 (address) | | |
| Two Bedroom | Solamere Grand Apartments | | | Solamere Grand Apartments | | |
| Address | 1081 Solamere Drive | | | 1081 Solamere Drive | | |
| City | Titusville | | | Titusville | | |
| Characteristics | Data | Adjustments | | Data | Adjustments | |
| | | - | + | | - | + |
| 4. Type of Project/Stories | G/3 | | | G/3 | | |
| 6. Project Occupancy % | 93% | (\$24.81) | | 93% | (\$24.81) | |
| 8. Year Built | 2017 | | \$150 | 2017 | | \$150 |
| 9. Sq. Ft. Area | 1,476 | (\$87.75) | | 1,451 | (\$81.50) | |
| 10. Number of Bedrooms | 2.0 | | | 2.0 | | |
| 11. Number of Baths | 2.0 | | | 2.0 | | |
| 12. Number of Rooms | 6.0 | | | 6.0 | | |
| 13. Balc/Terrace/Patio/Sunroom | Yes | | | Yes | | |
| 14. Garage or Carport | No | | | No | | |
| 15. Equipment | | | | | | |
| 17. Storage | Yes | (\$2.00) | | Yes | (\$2.00) | |
| | Р | (\$5.00) | | Р | (\$5.00) | |
| 20. Unit Rent per Month | \$1,663 | | | \$1,775 | | |
| 21. Total Adjustment | | \$75.44 | | | \$81.69 | |
| 22. Indicated Rent | \$1,738.44 | | | \$1,856.69 | | |
| 23. Correlated Subject Rent | | | | | | |