

Terms

Term	Focus	Typical AMI	What it describes
Middle Income	Income band (too high for LIHTC, too low for market)	~80-120%	Who it serves
Workforce	Economic role (Hospitality, healthcare, municipal, retail employees)	~60-120%	Who it serves + why it matters locally
Missing Middle	Building form (condos, duplex, ADUs)	Any AMI	What it looks like